

2026 EDITION

ASTCONNECT

EXCLUSIVE MAGAZINE

AI TELEPHONY INNOVATIONS

INTELLIGENT SOLUTIONS
SMARTER CONNECTIONS

CUSTOMER INSIGHTS

DEEPER UNDERSTANDINGS
STRONGER RELATIONSHIPS

*ASTTECS

FUTURE OUTLOOK

INNOVATING TODAY
LEADING TOMORROW



CUSTOMER INSIGHTS ✦ FUTURE OUTLOOK

***astTECS**

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// EDITORS NOTE

It gives me immense pride to present the 2026 edition of **astConnect**, a reflection of our journey, achievements, innovations, and the vibrant work culture that defines *astTECS. Over the years, we have continued to evolve as a technology-driven organization committed to delivering world-class enterprise telecom and business communication solutions from India to the world.

This edition highlights our remarkable progress in AI-powered communication technologies, intelligent automation, IP PA Systems, unified communication platforms, and customer engagement solutions. Our team have consistently pushed boundaries, embraced innovation, and transformed challenges into opportunities. These achievements are not only milestones for the company but also a testament to the dedication, innovations, and collaboration of our people.

At *astTECS, our work culture is built on innovation, teamwork, learning, and a shared vision for excellence. We strongly believe that technology grows when people grow together. The passion, commitment, and energy of our employees and partners continue to inspire us to achieve greater heights and strengthen our global presence.

As we move forward, our vision remains clear – to build a globally trusted AI-powered enterprise telecom brand that empowers businesses across industries while proudly showcasing Indian innovation, technology excellence, and leadership on the global stage.



MS. FIRDAUSI ALAM

I would also like to sincerely thank all our *astTECS team for contributing valuable content and insights to this magazine. A special appreciation to Ms. Ann Kurian for her constant involvement, creativity, and dedication in designing and publishing this edition on time.

Ms. Firdausi Alam
Marketing Head, *astTECS

// FROM THE CEO'S DESK

As we celebrate another milestone in the journey of *astTECS, I would like to express my heartfelt gratitude to our employees, partners, customers, and well-wishers who have been part of our growth story over the years.

What began as a mission to build reliable enterprise communication systems has today evolved into a much larger vision. The world of communication is undergoing a historic transformation.

Communication is no longer just about connectivity – it is becoming intelligent, autonomous, and deeply integrated with Artificial Intelligence.

At *astTECS, we are proud to be part of this transformation.

Over the years, we have continuously adapted ourselves to every major technology wave – from traditional telephony to IP PBX, from unified communication to omnichannel collaboration, and now towards AI-powered communication systems. Today, we are actively building the next generation of enterprise products including AI-enabled PBX systems, intelligent IP PA solutions, smart hospital communication platforms, and agentic AI-ready enterprise infrastructure.

Our vision is clear: To build a global technology brand from India that combines communication, automation, and intelligence into a unified ecosystem. We believe the future belongs to organizations that can communicate faster, respond smarter, and operate more intelligently.



DR. DEVASIA KURIAN

The most important strength behind this journey is our people. Innovation is not created by technology alone – it is created by passionate individuals who are willing to learn, adapt, and dream bigger every day. I thank every member of the *astTECS family for contributing to this vision with dedication and perseverance.

As we step into the future, let us continue to innovate boldly, work collaboratively, and build technologies that make a meaningful impact across industries and across the world.

The best of *astTECS is yet to come.

// SALES DIRECTORS MESSAGE

Dear *astTECS Family, Partners & Associates,

FY2025-26 has been a truly remarkable and rewarding year for *astTECS. It gives me immense pride and happiness to reflect on the incredible milestones we have achieved together through dedication, innovation, and teamwork.

This year, we witnessed impressive revenue growth and strengthened our global footprint significantly. One of our proudest achievements has been the expansion of our partner ecosystem, which now includes more than 600 active partners spread across 46 countries. This accomplishment reflects the trust our partners and customers place in *astTECS solutions and our long-term vision.

Our innovation journey has continued to create new opportunities and drive the next phase of growth. The launch and adoption of our 100% Made-in-India IP PA System has been a major success. Educational institutions are increasingly adopting the solution as a robust communication platform due to its extensive industry-specific customizations. At the same time, hospitals are actively deploying the system for its efficiency and ease in meeting compliance requirements.

We are equally excited about the growing momentum around our next-generation AI-powered solutions, including our Voice Bots and Chatbots. These solutions are receiving excellent market attention and are helping organizations transform operations through automation, enhanced customer engagement, improved efficiency, and significant reduction in operational costs and resource dependency. The success stories and customer case studies emerging from these deployments further strengthen our confidence in the future of AI-driven communications



As we step into FY2026-27, we remain highly optimistic and committed to sustaining this strong growth trajectory. With continuous innovation, expanding partnerships, and the relentless efforts of our teams, we are confident of achieving even greater success in the coming year.

I would like to extend my heartfelt gratitude to all our valued partners across the globe for their continued trust and support. A special note of appreciation goes to every member of the *astTECS family whose passion, hard work, and commitment made these achievements possible.

Let us continue to innovate, grow, and achieve new milestones together.

Wishing everyone continued success and all the very best for the year ahead.

// TECHNICAL HEAD MESSAGE

Driving Excellence: A Year of Technical Evolution and AI Transformation

As we look back at the last financial year, our technical support division has transitioned from a traditional reactive service model to a proactive, intelligence-driven powerhouse. Our mission has remained steadfast: ensuring seamless IP communication for our clients. However, the methods we employed to achieve this have undergone a radical transformation.

Redefining the Support Infrastructure

This past year, we focused heavily on the stability of our core deployments. From managing complex projects integrations in public sectors to upgrade their communications systems to IP environments, our team demonstrated unparalleled technical grit. We moved beyond simple troubleshooting, leveraging AI-driven diagnostics to preemptively resolve application issues before they impacted end-user productivity.

The AI Shift: From Support to Intelligence

The cornerstone of our success this year was the strategic integration of Artificial Intelligence into our customer experience framework. We recognized that in the modern enterprise landscape, speed is the ultimate currency.

Predictive Diagnostics: By leveraging AI-driven monitoring tools, we are now able to identify patterns in network traffic that signal potential hardware or link failures. This "self-healing" approach has significantly reduced unplanned downtime.

Intelligent Routing and Sentiment Analysis:

Our support desks now utilize AI to categorize and prioritize tickets based on the urgency and the emotional tone of the communication. This ensures that critical outages are met with immediate, high-level technical intervention.

**MR. NIDHIN CA****Enhanced Self-Service Knowledge Bases:**

We implemented AI-powered search layers that allow customers to find hyper-specific configuration guides and documentation in seconds, empowering them with instant solutions for routine queries.

Measuring Success: Satisfaction at an All-Time High.

The results of these enhancements are reflected clearly in our performance metrics. By automating the routine and applying intelligence to the complex, we have achieved:

- 30% reduction in Support TAT.
- Significant uptick in first-contact resolution rates.
- Highest-ever recorded Customer Satisfaction scores across our enterprise accounts.

Looking ahead, our journey into AI is just beginning. As we move into the new financial year, we are exploring Generative AI models to further personalize support interactions and automate complex system audits and health check.

I want to extend my gratitude to the technical team whose expertise and adaptability made these milestones possible. Together, we are not just solving problems; we are engineering the future of communication.

// DIRECTORS MESSAGE

Dear Colleagues,

As we celebrate the 19th anniversary of *astTECS, I am sending my warmest greetings from the German branch to our incredible team across the globe!

Nineteen years of success is no coincidence. It is the direct result of passion, hard work, and the extraordinary synergy shared between our international locations. When we began this journey nearly two decades ago, the communication landscape looked very different. Today, thanks to your tireless dedication, we stand as pioneers in Open-Source technology.

For me, the collaboration between Germany and India is at the very heart of our success. We blend technological excellence with a truly global perspective. Every line of code, every support hour, and every successful project has shaped us into the strong, reliable brand we are today.

Let's use this milestone not only to take pride in what we have achieved but to look toward the future with renewed energy. Together, we will continue to define the next era of communication.

Congratulations to everyone!



MR. JOERG SCHOLZ

TESTIMONIALS

*"I have been working with *astTECS Communications Pvt Ltd since July 2020 as a Sales Manager in the Cloud Division. There have been some challenging situations along the way, but they have helped me learn and grow. I look forward to taking on new challenges and growing along with the company, and I wish the organization continued success in the future"*

-Mr. Naveena. S, Sales Manager - Cloud Team, *astTECS



// YEAR IN FOCUS

FY 2025 HIGHLIGHTS

A year of strong performances, meaningful partnerships and innovative launches and impactful milestones

// MAJOR HIGHLIGHTS OF THE YEAR



29 CR

FY 2025 turnover approx



5000+

customers served globally



24000+

calls handled annually



200+

new partners added in FY 2025

// BIG WINS OF THE YEAR

TOP ENTERPRISE DEALS



SWIGGY
FOOD DELIVERY APP



IIT BOMBAY



NEXT GENERATION SCHOOL

Honeywell



CONNECT
BROADBAND

GOVERNMENT PROJECT HIGHLIGHTS



NTPC Project -
Khal Gaon &
Unchahar



Indian Railway -
Southern Division



Indian Railway -
East cost
Division



Indian Railway -
Lucknow
Division



Indian Railway -
Izzatnagar
Division

// AWARDS AND RECOGNITION

1



*astTECS has been recognised by Forbes India as one of the Trusted Brands Driving India’s Growth

2




*astTECS has been recognised as the Highest Coverage Partner - FY 2025-26 by HPE (Hewlett Packard Enterprise)

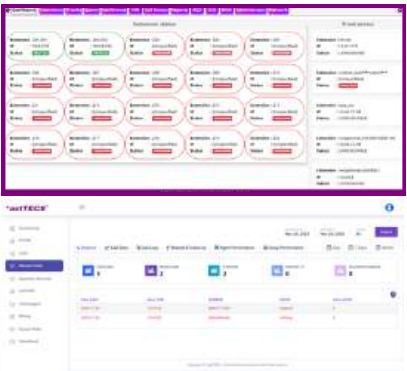
// PRODUCT LAUNCHED IN 2025



IP PA Speakers with MCP Server – a breakthrough that enables Agentic AI to make real-time, context-aware voice announcements across enterprises.



Ambient Noise Detection IP Speakers



New Advanced GUI for IP PBX, Call Center Solution & astLite.

// WHATS NEW IN 2025 - 26

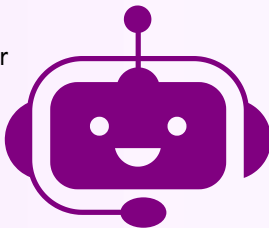
UPCOMING PRODUCT LAUNCHES

Rugged Telephone



AI ENHANCEMENTS PIPELINE

- Chatbots
- VoiceBots
- DocBots
- AI Avatar



“COMING SOON” INNOVATIONS

- Alexa for Hospitality
- AI PBX Upgrade



//GROWING TOGETHER: THE ASTTECS PARTNER JOURNEY

I still clearly remember the partner show I attended in Mumbai in 2014, where we enrolled ourselves as franchise with *astTECS. Though we initially started as a franchise to market *astTECS products and services, we never realized when this collaboration grew far beyond business discussions and evolved into a strong and trusted partnership. This association helped us expand our presence across the Maharashtra region and deliver advanced communication solutions to businesses of all sizes.

At that time, we were looking for a technology partner that could offer reliable products, strong technical expertise, and long-term business support. *astTECS perfectly aligned with our vision. Their innovative unified communication solutions – ranging from IP PBX systems, call center solutions, unique voice loggers, omnichannel platforms, TEC-approved VoIP products, and IP speakers – enabled us to confidently cater to a wide range of customer requirements and significantly grow our business.

Over the years, this partnership has not only consistently contributed to our revenue growth but has also supported our business expansion. With *astTECS products and backend technical assistance, we were able to strengthen customer relationships, enter new market segments, and build credibility in the highly competitive Mumbai market. The quality and scalability of the solutions helped us secure repeat business and long-term clients, creating a sustainable growth path for our company.



MR. BALAN
ANU TELENET, MUMBAI

One of the key reasons behind this successful journey has been the continuous innovation from *astTECS. We eagerly wait for every annual event to witness new product launches year after year. Their pre-sales team, installation engineers, and 24/7 support team, aligned with evolving technologies and market needs, have enabled us to stay ahead of changing customer expectations. This has greatly improved our sales opportunities while enhancing customer satisfaction and retention. Today, as Anu Telenet Solutions, we proudly look back on more than a decade of successful collaboration with *astTECS. Their mentorship and support have played a vital role in positioning us as a trusted communication solutions provider in Mumbai.

We deeply value this association and look forward to continuing this journey of growth, innovation, and success together with *astTECS in the years ahead.

// CUSTOMER SUCCESS STORY

How Honeywell Enabled Seamless Enterprise Communication with *astTECS Cloud IP PBX

Company Overview:

Honeywell is a globally recognized Fortune 100 technology leader, operating across aerospace, building technologies, performance materials, and industrial automation, with a presence in over 70 countries.

Challenges:

Honeywell aimed to enable seamless internal communication within their TOTR (Team on the Run) mobile application. However, multiple PBX vendors failed to deliver the required integration due to network complexities and limited customization capabilities, resulting in unsuccessful attempts to establish stable extension-to-extension communication.

Solution:

Honeywell approached astTECS for a cloud-based PBX solution. astTECS adopted a consultative approach by analyzing the application architecture and collaborating closely with the application vendor. By identifying and resolving key network challenges, astTECS successfully implemented a customized Cloud IP PBX solution, enabling seamless extension-based communication within the TOTR application.

Result:

The deployment led to improved communication, faster coordination, and enhanced operational efficiency. The solution proved to be scalable, reliable, and cost-effective, while also enabling future integrations with other applications.

Conclusion:

This success story demonstrates astTECS' strength in delivering complex, integration-driven communication solutions where other vendors fall short, reinforcing our position as a trusted enterprise partner.

TESTIMONIALS

*"We availed *astTECS Cloud PBX solution for one of our key solution integrations. I must say, we are very much satisfied with the service provided by the team. The technical expertise of this team truly stands out. They were able to identify and address challenges and network issues with my application vendor quickly and efficiently. Their proficiency and dedication have been instrumental in ensuring the smooth operation of our integration. Prior to approaching *astTECS, we had explored a few other PBX vendors but could not get the required integration /support. The selection of *astTECS has proven to be both economical and successful."*

**-Mr. Shashikant.G, Sr. Advanced SW Architect,
Honeywell Technology Solutions Lab Pvt Ltd**



Shashikant.G

Local Guide · 14 reviews

★★★★★ 8 months ago

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// CASE STUDY : AI VOICEBOTS

A leading recruitment and outsourcing firm hiring for top delivery brands like Zepto, Swiggy, Blinkit, Zomato, and Shadowfax needed to reach 7,00,000+ riders monthly. With just 10 calling executives, manual outreach became a major growth bottleneck.

Objective:

Automate and scale recruitment to engage 7,00,000+ riders monthly without increasing headcount or compromising candidate experience.

Key challenges:

- Managing massive call volumes with limited human resources
- Inconsistent communication across multiple regions and languages
- High operational costs from manual calling
- Delays in follow-ups and engagement tracking

The Solution: Multi-Language AI Voice Bot**Highlights:**

- Dedicated voice bots tailored for each brand – Zepto, Swiggy, Shadowfax, Zomato, and Blinkit
- 100 concurrent call handling for massive scalability
- Automatic language detection with five language options – English, Hindi, Kannada, Telugu & Tamil

- Seamless integration with Telecom trunks (100 channels)
- Hosted on a high-performance GPU Server connected through LAN for maximum call quality

The Impact

The deployment of AI voice bots transformed the recruitment workflow, making communication faster, smarter, and more efficient.

Quantifiable Results:

- Outreach expanded to 7,80,000 riders per month
- Manual workload reduced by over 80%
- Improved candidate engagement through multilingual interaction
- 24x7 automated communication, ensuring no missed opportunities

Conclusion

With AI-driven voice automation, the recruitment firm transformed its rider hiring process by improving efficiency, reducing costs, & streamlining communication. This success highlights how *astTECS AI voice technology can enhance recruitment operations and drive smarter workforce management.

TESTIMONIALS

*“Working with *astTECS for a long time has been an excellent experience. Their innovative communication solutions, technical expertise, and commitment to customer satisfaction have consistently impressed us. *astTECS has always demonstrated professionalism, reliability, and a strong vision for the future of communication technology. We look forward to strengthening this successful partnership and expanding together in the North India market.”*

-Mr. Himanshu Pal, Electrocure Systems & Service, Delhi



// CASE STUDY : IP PA SYSTEM

A leading food delivery company's warehouse based in Mumbai faced a recurring operational bottleneck—managing announcements and background music. Their existing analog PA system lacked automation, meaning scheduled announcements were impossible. For live messages, staff had to physically reach a specific control point, which disrupted workflow and caused unnecessary delays.

The Objective:

They wanted a flexible, easy-to-use system that could:

- Play scheduled background music automatically.
- Allow live announcements from any place within the network.
- Upgrade capabilities without replacing the existing amplifier and speakers.

The Solution:

After a thorough study, instead of replacing the entire system—which would have been costly—we proposed a hybrid upgrade that brought smart features to their existing setup:

We implement:

- *astTECS SBOX - Converts SIP to analog, bridging IP network with existing **Bosch PA** equipment.
- *astTECS PA100 Controller - Schedules announcements and background music.
- IP Phone - Enables live announcements from anywhere in the network.

How It Works:

The integrated PA system works by combining modern IP technology with the existing analog infrastructure. At the core, the PA Server manages scheduled announcements and background music while also routing live announcements from an IP phone connected over the network. An IP speaker can directly play announcements or music from the server for designated zones. To integrate with the legacy setup, the *astTECS SBOX (SIP-to-Analog converter) converts IP audio signals into analog format, which is then fed into the Bosch amplifier.

The amplifier powers the existing analog speakers, ensuring clear audio distribution across the warehouse floor. This hybrid approach allows live announcements to be made from anywhere on the network, scheduled messages to run automatically, and the existing speakers to remain in use—delivering modern functionality with cost efficiency.

Impact at a Glance:

- Reduced operational delays by enabling live announcements from any device – IP phone, mobile, or softphone.
- Automated scheduling of announcements and background music for a consistent work environment.
- Multiple zones can be created for targeted announcements across different areas of the warehouse.
- Secured PIN-based access prevents unauthorized use of the PA system.
- Cost savings achieved by retaining the existing amplifier and analog speakers.
- Improved work atmosphere with seamless background music and instant communication.

The Result:

The new setup delivered the best of both worlds – modern, network-based capabilities without discarding existing infrastructure. Announcements and background music now run automatically on schedule, while managers can make live announcements from anywhere using an IP phone or mobile phone. Multiple announcement zones can be created for targeted communication, ensuring messages reach only the intended areas. For added control, a secured PIN-based access system ensures only authorized staff can broadcast announcements. By combining smart IP technology with the existing analog infrastructure, we turned a static, inconvenient PA system into a dynamic communication. This upgrade has transformed the warehouse communication system into a smarter, more flexible, and more secure solution.

//EVENTS AND ROADSHOWS



Partner training, Oman



Convergence India, Delhi



*astTECS Partner Training



Convergence India, Delhi



*astTECS Partner Training



CIO Tech Conclave, Nagpur



GITEX, Dubai



SCAT, Mumbai



*astTECS Partner training



AI roadshow, Muscat

//EVENTS AND ROADSHOWS



AI roadshow, Muscat



SCAT, Mumbai



Convergence India, Delhi



GITEX, Dubai

TESTIMONIALS

*"Being a part of *astTECS has been an incredibly enriching and rewarding journey. Over the years, I've gained valuable knowledge and had the opportunity to contribute meaningfully to a wide range of initiatives.*

*What truly sets *astTECS apart is its strong culture of learning, innovation, and collaboration. The organization consistently presents challenges that encourage us to push our boundaries, bring out our best, and grow both professionally and personally. I'm grateful for the opportunity to be part of this journey and look forward to continuing to contribute to the organization's success."*

-Mr. Gejendran R, Technical Support Engineer, *astTECS



//FRANCHISE AWARDS - DOMESTIC



MR. BALAN
ANU TELENET, MUMBAI
STAR FRANCHISEE WINNER




MR. AMANDEEP DUDEJA
PRACHLIT CONSULTING PVT. LTD,
GURGAON, STAR FRANCHISEE 1ST
RUNNER UP



MR. SUBHANKAR PATIL,
SAMSAL TELECOM , NAGPUR
STAR FRANCHISEE 2ND RUNNER UP



CDR. REGINALD DANIEL
RAAL LINK INNOVATIONS PVT. LTD. KOCHI
STAR FRANCHISEE 3RD RUNNER UP



MR. HIMANSHU PAL,
ELECTROCARE SYSTEMS & SERVICE,
DELHI, STAR FRANCHISEE IN GOVT.
PROJECTS



MR. KALPESH AGARWAL
TELETECH SERVICES, MUMBAI
STAR S.I. PARTNER WINNER



MR. NARESH KUMAR,
NETSOFT INTEGRATOR, PATNA
STAR SI PARTNER, 1ST RUNNERS UP



MR. SAURABH NAGPAL
MULTI-LINK COMPUTER PVT. LTD., DELHI
STAR SI PARTNER, 2ND RUNNER UP



MR MAHESH AGARWAL
SANTOSH ENTERPRISE, RATNAM
STAR SI PARTNER, 2ND RUNNER UP

//FRANCHISE AWARDS - INTERNATIONAL



MR. TANMOYE BENARJEE
CLIMACTIC CONSULTANCY SERVICES
PRIVATE LIMITED, KOLKATA
INNOVATIVE SOLUTION IN GOVT
PROJECT



MR. PRASANTH KUZHUVÉLIL
COPIERS BOTSWANA PTY. LTD,
BOTSWANA
STAR INTERNATIONAL FRANCHISEE
WINNER



AL MASSILA TECHNOLOGY CO.
SULTANATE OF OMAN
STAR INTERNATIONAL FRANCHISEE
1ST RUNNER UP



MR. WASEEM AKRAM
EXPERTISE WAVE CONTRACTING,
SAUDI ARABIA
STAR INTERNATIONAL
FRANCHISEE 2ND RUNNER UP



MR. DHahasar NAVAZ
FUSION TECH, QATAR
EMERGING INTERNATIONAL
FRANCHISEE



TESTIMONIALS

*"Working at *astTECS has been a meaningful part of my journey, helping me grow through different challenges and learn continuously. One of my earliest memories was setting up a telephony software with a telephony card and hearing a call play back from the server—a real "Eureka!" moment where, for a second, it felt like I had rediscovered the telephone myself. Since then, I have had the opportunity to work across various solutions like PBX systems, Vicidial, eCommerce, and CRM, contributing to building and improving real-world applications. It has been a continuous learning experience, and I'm excited to keep growing and take on new challenges ahead"*

- Mr. Shabeer Kunhi Mohamed, Head - Cloud Services, *astTECS

//LIFE AT ASTTECS



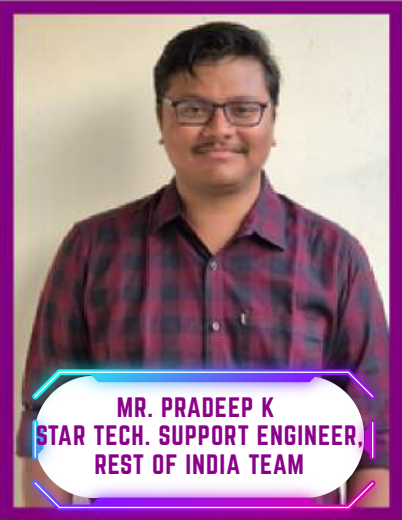
//EMPLOYEE AWARDS



//EMPLOYEE AWARDS



MR. GEJENDRAN. R
STAR TECH. SUPPORT
ENGINEER, INTERNATIONAL
TEAM



MR. PRADEEP K
STAR TECH. SUPPORT ENGINEER,
REST OF INDIA TEAM



MR. BHARATHI RAGUMAN.R
STAR TECH. SUPPORT
ENGINEER, SOUTH TEAM



MR. HANUMANTH TALAWAR
STAR TECH. SUPPORT
ENGINEER, GOVT. PROJECT



MR. JIJO JACOB
RISING STAR TECH. SUPPORT
ENGINEER



MR. PRADEEP G
BEST PERFORMER IN
PRODUCTION TEAM



MR. SANTHOSH MB.
STAR PERFORMER IN CRM
TEAM



MS. MEGHA. R
STAR PERFORMER IN
SOFTWARE DEVELOPMENT

// *ASTTECS FUTURE OUTLOOK

The enterprise communication industry is entering one of the most transformative phases in its history. Technologies such as Artificial Intelligence, automation, edge computing, omnichannel collaboration, and intelligent analytics are redefining how organizations communicate, operate, and respond to the world around them. At *astTECS, we view this transformation not as a challenge, but as a historic opportunity.

For over two decades, *astTECS has evolved continuously alongside the communication industry – from traditional telephony systems to IP PBX, unified communication, contact center solutions, and enterprise mobility platforms. Today, we are preparing for the next era: AI-driven intelligent communication infrastructure.

Our future roadmap is centered around building communication systems that are not only connected, but also context-aware, autonomous, and capable of intelligent decision-making. We envision enterprise communication platforms evolving into intelligent operational ecosystems that can assist organizations in improving efficiency, responsiveness, safety, and customer experience.

One of our key focus areas is the development of AI-enabled IP PBX systems. Future communication systems will increasingly support capabilities such as real-time multilingual translation, AI-powered call assistance, automated call summarization, intelligent routing, voice analytics, and conversational automation. These systems will help enterprises communicate across languages and geographies with greater speed and effectiveness.

Another major area of innovation is our intelligent IP PA and emergency communication platforms. We foresee Public Address systems becoming active participants in enterprise operations rather than passive announcement devices.

Through AI integration, these systems can automatically trigger context-based alerts, emergency announcements, and workflow escalations by integrating with CCTV systems, sensors, enterprise software, and agentic AI frameworks.

*astTECS is also investing in specialized communication solutions for sectors such as hospitals, smart campuses, apartments, industrial facilities, hospitality, and public infrastructure. We believe communication systems in the future will become deeply integrated with operational technologies, creating safer and more responsive environments.

As edge AI technologies mature, *astTECS aims to develop intelligent edge communication devices capable of processing voice, automation, and decision-making locally with reduced latency and improved privacy. We are also exploring AI-ready platforms that can integrate seamlessly with emerging agentic AI ecosystems and automation frameworks.

While technology continues to evolve rapidly, our core philosophy remains unchanged – innovation with purpose, customer-centric engineering, and long-term value creation. Our vision is to establish *astTECS as a globally respected technology brand from India that contributes meaningfully to the future of enterprise communication.

The future of communication is intelligent, integrated, and autonomous – and *astTECS is committed to being at the forefront of this evolution.

- Dr. Devasia Kurian , CEO, *astTECS

// DIRECTORS MESSAGE

*astTECS family celebrating this year's 19th Annual Day. Congratulations to everyone contributed to this success journey. This event stands as a testament to the dedication and skillful efforts of our Sales and Support teams. We have surpassed expectations in several divisions, and our newly launched products have further strengthened our position in the VoIP market. Our own expanded manufacturing set-up, teamwork alliance with our Franchisees and partners, Close working with SIs to add-on AI to enterprise communication have made this celebration truly memorable – marking another remarkable profitable year.

*astTECS is committed to further invest in new technologies, expanding its market reach, and actively working on AI centric innovative solutions for the coming years. As we look ahead, let us continue to nurture this spirit of excellence and collaboration, ensuring that *astTECS reaches new milestones – including our journey towards registering for the IPO soon. Thank you all for your outstanding contributions!

Wishing all my colleagues and esteemed channel partners a memorable evening of celebration.



MR. AMULYA DAS

TESTIMONIALS

*"We greatly value our long-standing partnership with *astTECS since 2019 and sincerely appreciate their professionalism, technical expertise, and commitment to delivering high-quality solutions. We also value their loyalty in business engagement, transparent coordination, and their reliable performance during critical deployments, which has always strengthened our trust and confidence in the partnership. *astTECS has been a dependable partner in our journey, and we look forward to continuing this successful relationship and achieving greater milestones together in the Qatar market."*

- Dhahasar Navaz, CEO, Fusion Tech, Qatar



// GLOBAL PRESENCE



TESTIMONIALS

*"My journey with *astTECS has been more than just work—it's been a transformation. From understanding client challenges to delivering impactful solutions, every experience has shaped my confidence and mindset. It's a place that truly brings out your potential if you're willing to grow."*

- Mr. Karuppasamy. P, Regional Sales Manager, *astTECS



*astTECS

INDIA'S AI-POWERED ENTERPRISE TELECOM LEADER FOR THE GLOBAL MARKET

